

Delegate's Report Fall Assembly Area 69
September 21, 2013
Moab, Utah (District 9)

I would like to thank District 9 for hosting this Assembly and thank all of you for this great honor and privilege that you have given to me, to serve as your Delegate.

I visited several districts since we last met to give a conference report and answer any questions that they may have. If I have not visited your district please get with me to arrange a visit or give you the information that you desire.

The General Service Conference (GSC) Final Report is available; please pick up a copy for your group and/or district. This report contains the Conference Advisory Actions which are the Agenda Items that were approved by the GSC. Also, Additional Committee considerations are in this report, which are Agenda Items that were sent back to the Trustees for additional information and possible inclusion in the 2014 GSC Agenda Items.

On page 16, you will find the report for the GSC Inventory. The emphasis of the inventory is on effectiveness in carrying out the purposes of the conference, not on character defeats. There were 15 questions for the 2013 GSC. These questions were divided into groups of five and were written to address structure, concepts, communication, and leadership as they affect the GSC. I will not go into details here. My goal is to encourage you to read the report.

On Page 70 of the GSC final report is the contribution information by Area. There are 350 listed groups in Area 69 of which 160 contributed to GSO. This means 45% of the groups are contributing to GSO. The number of groups contributing to GSO from Area 69 has increased from 150 to 160.

Here is something to chew on: The cost of GSO services for each person per year is \$6.43 and the cost of GSO services for each group is \$138.00 per year. What this means if every group donates \$138.00 (~\$11.00 per month) to GSO per year, AA's money problems would be over. So the question I pose to you as service representatives; why are less than half of the groups in Utah donating to GSO? Are GSO services need? These are the questions that should be discussed among the groups.

News from GSO

AAWS WORLD SERVICES, INC.

GSO staff member Adrienne Brown will be retiring November 15, 2013. GSO will be moving forward with a search for an additional staff person to be hired later in the year.

Following the Conference Advisory Action regarding the distribution of AAWS ebooks through 3rd party vendors, the Publishing Department has initiated discussions with several distributors.

The Publishing Department is moving forward with the facsimile edition of the first printing of the First Edition of the Big Book, to be published in April 2014 and approved this 75th Anniversary Commemorative Edition be priced at \$12.00.

There are currently 70 current Big Book translations with 18 new translations pending. This year 14 translations reviews have been completed in seven languages. Substantial progress has been made on some of the ongoing Big Book translation projects including Arabic, Navajo, Twi (Ghana) and Thai.

Through June 2013, there were 1,248 Big Books and 1,167 Twelve and Twelve Traditions sold in ebook format.

The AAWS Board reviewed the initiatives from the General Service Board Plan pertaining to AAWS and discussed implementation of initiatives. These initiatives are proposed actions to improve Communications and Unity, Governance, Efficient Operations and Financial Stability among the General Service Board, A.A.W.S., Inc., and A.A.G.V., Inc. If you would like to know the specifics, see me before the weekend is over or contact me at your earliest convenience.

Report on the 2020 International Convention to be held in Detroit from the April 2013 joint meeting on the Trustees' and Conference Committee on International Conventions/Regional Forums stated that a vital re-growth is taking place within the inner city, and that financial and safety concerns were not a factor in the areas the International Convention will be using.

Several outside organizations have proposed to the U.S. Post Office that a commemorative stamp featuring a full face photo of Bill W. be issued. It was erroneously suggested that this stamp would be introduced at the 2015 International AA Convention in Atlanta. Letters have been written to the U.S. Post Office and Conference members to let them know that this proposal does not come from or have the support of AAWS.

AA GRAPEVINE, INC.

Cash year to date sales are ahead of projections, \$1,574,340 vs. projected inflows of \$1,488,823 which is \$85,517 ahead of projections. Magazine sales are ahead by \$88K, GV Online was ahead by \$4K and other publishing products were under by \$7K. It has not been necessary for any drawdowns to date in 2013. For the six months ended 6/30/13 the Net Income of \$129,592 compares to a budgeted Net Income of \$2,155, ahead of budget by \$127,437. Circulation of the print magazine averaged 78,449 which is 1,817 below budget and 6,693 lower than 6/30/12. GV Online circulation was 5,183 vs. a budget of 4,747.

LaVina had a net loss for the six month period ended 6/30/13 of \$71,172, which is larger than the budgeted loss of \$65,240. Total magazine income is \$55,096 which is over budget by \$1,678. Circulation averages 9,602 for the same period (3 issues).

Monthly web traffic is averaging at 38,000+ unique visitors and 198,000+ page views.

GSO Financial Results:

Net literature sales were \$6,364,732, approximately 1% greater than budget but 0.7% less than the first six months of last year. Gross profit from literature sales was \$4,023,055 equal to 63.2% of sales compared with \$4,065,288 (63.4%) last year. Gross profit was \$165,500 greater than budgeted for the six-month period but \$42,233 less than the first six months of 2012.

Contributions for the first six months of this year were \$3,200,290 which was \$94,595 more than the first six months of last year and \$28,579 more than budgeted for the period. Contributions are from 2 sources, first, AA groups and members in the US/Canada and second, countries that participate in the World Service Meeting (WSM) and send GSO US/Canada funds to help offset costs of foreign literature translations. These contributions are \$25,049 over budget for the period. The WSM contributions represent 0.5% of total contributions and was slightly greater than budgeted for the six month period.

This resulted in net revenue of \$7,223,627 approximately 2.76% greater than budgeted and 0.73% greater than the same period last year. Total operating expenses for the period were \$7,640,443 approximately \$39,000 greater than budget and \$658,778 greater than the first six months of the prior year.

Total personnel costs were approximately \$60,600 less than budget which contrasts \$73,000 more than budget for the same period last year.

In summary, total revenue for the period was \$7,223,627 against which was incurred total expenses of \$7,640,443, leaving a net loss of \$416,817. This compares with a budgeted loss of \$571,718 and the prior year's loss of \$189,556.

I know some of you may find this hard to believe, but the 64th GSC will be the last for the Pacific Regional Trustee (Area 69's Rod B.). So today we will be nominating a candidate that will be added to the list of candidates at the GSC from which the new Pacific Regional Trustee will be selected.

Now, I would like to talk about our three legacies. Since I became the Area 69 Delegate, some of my character defeats are resurfacing and I believe that minor episodes of depression are appearing. I heard in a meeting that the triangle used to represent our three legacies is an equal lateral triangle. For me this means that my program became out of balance because I decreased my meeting attendance, I did not express my feelings to other alcoholics, and I stopped exercising. My excuse was I too busy and I needed more rest. This additional rest and lack of balance is what I believe created the problems that I was experiencing. I recognize the signs and know what I needed to do. I went to more meetings. I talk with other alcoholics about what was happening to me. I started exercising again. My mental state improved immediately. So that lateral triangle means

that all three legacies are equally important. My need to attend AA meetings is just as important as it is for me to do service work and be a part of a group.

Today I know that the legacies are equally important; not just words.

Thank you again for allowing me to do service. And Above all don't forget to have fun.

**Walter Curry
Delegate, Panel 63
Area 69, Utah**